# OneAccess and Axiros Partner to Increase Agility of Telco Operators via Managed Network Service Delivery Platform

**09 October 2014 - CLAMART, FRANCE and MUNICH, GERMANY** – Today, OneAccess and Axiros announce that they have partnered to enhance operators' and CSPs' competitive agility through the delivery of enterprise managed network services via OneAccess' purpose-designed access routers and Axiros' Managed Service Platform software solution.

The companies' partnership focuses on how operators and CSPs can introduce these services quickly and at scale, by transforming an already-essential piece of network equipment: the access router. The combination of Axiros' automatic configuration server (ACS) and the OneAccess portfolio of multi-service routers enables operators to quickly bring to market revenue generating managed services through zero-touch provisioning.

"Operators are under extreme pressure to deliver new services, reduce TCO and defend their ground against a growing number of more agile service providers, integrators and over-the-top players," says Bertrand Meis, CEO, OneAccess. "OneAccess is focused on partnering with operators to deploy a centrally managed service delivery platform that can redress this balance, arming them with the agility to introduce new revenue-generating services quickly and according to customer demands. Axiros has helped us build this platform into our purpose-designed router, so operators can avoid the prohibitive disruption caused by new and unfamiliar equipment and deploy in line with their existing access equipment upgrade paths."

Kurt Peterhans, CEO of Axiros adds: "OneAccess' commitment to supporting the largest number of access technologies in the market is a perfect match for Axiros' software, which we have developed to connect any device to any network at any time. Our partnership boosts interoperability and enables the rapid provisioning of a broader range of business services using Axiros' AXESS.ACS for TR-069 provisioning and our WAN management software AXPAND. We look forward to working together to bring to better management to business voice gateways."

Axiros supports all network protocols, enabling OneAccess' customer-premises routers to seamlessly interoperate with the customer's existing legacy infrastructures. OneAccess' purpose-designed routers support the widest number of connectivity combinations currently available in the market. The latest advancements in the partnership with Axiros will now also see LTE-access services rolled into its portfolio of service capabilities.

**About OneAccess Routers:**

By deploying OneAccess' service delivery platform, CSPs and operators can 'mass-customize' their network access capabilities, installing the same access routers with all customers and provisioning different suites of services according to their varying demands. This means they can centralize IT control, minimize the need for costly site visits and implement remote service updates across multiple customers simultaneously.

When deployed in the branch offices or headquarters of a distributed enterprise, OneAccess' customer premises-based routers provide operators and CSPs with a platform over which a wide range of market differentiating network and application management services can be delivered

**About Axiros Managed Service Platform:**

Axiros AXESS.ACS gives OneAccess customers a comprehensive software suite of tools for device and customer premises equipment (CPE) management including zero-touch provisioning, remote device management, troubleshooting, security and self-service portals – all fully guaranteed to be interoperable and TR-069 compliant.  As the flagship product of Axiros, AXESS CPE management software can be on premise, or hosted in the Cloud enabling highly flexible and scalable interactions with a large number of devices for the purposes of (re-)configuration, mass firmware downloads, fault clearance and general real time subscriber support. When coupled with Axiros' AXPAND WAN-management software, business voice gateways have an added service level management as both legacy, TR-069, and other open management protocols are all addressed by the compressive provisioning and maintenance software solutions.

**About OneAccess**

OneAccess designs, develops and markets innovative platforms for the profitable delivery of CPE-based managed network services for communication service providers (CSPs). Its multi-service access routers and Carrier Ethernet devices are designed to ensure service continuity and a high quality of experience for managed broadband and wireless data and voice services targeted at enterprise customers. OneAccess service-delivery platforms align with the current and future deployment and operating models of service providers by optimizing the delivery of managed Cloud services and migration to SDN architectures.  OneAccess CPE platforms are used by more than 150 communication service providers internationally, including some of the world's largest telecommunications companies. With a global presence that includes North America, Europe and Asia, OneAccess, a private company, was incorporated in 2001.

For more information, visit www.oneaccess-net.com

**About Axiros GmbH**

Axiros provides device and service management solutions across fixed and mobile networks for consumer, enterprise and IoT markets. Axiros solutions are scalable, flexible, modular and most importantly – open, giving providers the ability to manage and support any protocol, any device, any service - any time. Distinguished by domain expertise and innovation, coupled with world-class software design, Axiros uniquely delivers the robust management capabilities and solutions service providers need today and in the future, as demand and complexity associated with new services grows.

Founded in 2002, Axiros is global in scope with sales and service offices located in Aarau, Boston, Lisbon, Milan, São Paolo, Singapore and development centers in Germany and Russia. www.axiros.com

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